

Ranked by the number of employees covered in New Jersey

By Danielle Mack

RANK   PREV.	COMPANY YEAR ESTABLISHED	ADDRESS PHONE   FAX   WEB SITE	SENIOR EXECUTIVE(S) ANNUAL PREMIUMS	BENEFIT PLAN TYPE INSURANCE CARRIERS OFFERED	EMPLOYEES COVERED IN N.J.
1   1	<b>Brown &amp; Brown Insurance</b> 1939	30A Vreeland Road P.O. Box 679 Florham Park, 07932 (973) 549-1900   (973) 549-1000   <a href="http://www.bbinsurance.com">www.bbinsurance.com</a>	<b>Powell Brown, Ty Beba, Lou Della Penna, Kristen Handel, Mat Burti</b> \$965,361,540	Medical, dental, life, AD&D long-term disability, short-term disability, flexible spending accounts, EAP programs, etc. WND	205,558
2   2	<b>Univers Workplace Solutions</b> 1991	897 12th St. Hammonton, 08037 (800) 343-0240   (609) 561-1552   <a href="http://www.univers.biz">www.univers.biz</a>	<b>Greg Morano</b> WND	All employee benefits Most	50,000
3   3	<b>Northeast Professional Planning Group Inc.</b> 1997	121 Monmouth St., Suite A Red Bank, 07701 (732) 758-1577   (732) 758-1582   <a href="http://www.northeastprofessional.com">www.northeastprofessional.com</a>	<b>Michael M. Salerno, Sam Christopher, Charles Stipelman, Richard V. Conta, Lance P Roteman</b> \$70,443,289	Medical, dental, disability/life/accidental death & dismemberment, short-term and long-term care, HSA's, HRA's, FSA's, fiduciary services and 401(k) retirement planning AIG, Aetna, AmeriHealth, Assurant, Block Vision, Blue Cross/Blue Shield (Horizon, Empire, Independence, Highmark, and CareFirst), Cigna, Dearborn National, Delta Dental, Emblem, Guardian, Hartford, HealthPass, Health Republic of NJ, HIP, Lincoln Life, MagnaCare, MetLife, Mutual of Omaha, Nippon, Oxford, Principal, Qualcare, The Standard, Starmark, Sun Life, United/Oxford, Usable Life, Unum and VSP	36,440
4   4	<b>Altigro Pension Services Inc.</b> 2007	3 Route 46 West Fairfield, 07004-2904 (973) 439-0200   (973) 439-0210   <a href="http://www.altigro.com">www.altigro.com</a>	<b>Brad A. Greenbaum, Steven P. Greenbaum, David R. Oscar</b> WND	Medical insurance, dental insurance, life/disability insurance, 401(k)/pension administration, voluntary benefits and individual insurance Aetna Health, AmeriHealth, CIGNA, Empire Blue Cross Blue Shield, HealthNet of the Northeast, Horizon Blue Cross Blue Shield, Oxford Health, METLife, John Hancock, Guardian Life, Colonial and Aflac	35,000
5   5	<b>HUB International Northeast</b> 1953	180 River Road, 2nd Floor Summit, 07901 (908) 790-6880   (908) 790-6899   <a href="http://www.hubinternational.com">www.hubinternational.com</a>	<b>Joseph Torella</b> \$206,000,000	Medical, dental, vision, life ad&d, disability, long-term care, voluntary, executive benefits, 401(k) Horizon Blue Cross Blue Shield, United Healthcare/Oxford, Cigna, Aetna, Qualcare, Unum, Hartford, Prudential, Delta Dental, Guardian, Lincoln and many more.	26,880
6   NR	<b>Benefit Consultants Group</b> 1958	51 Haddonfield Road, Suite 200 Cherry Hill, 08002 (800) 524-401k   (856) 824-1890   <a href="http://www.bcgbenefits.com">www.bcgbenefits.com</a>	<b>Beau Adams</b> WND	Retirement plans WND	25,960
7   NR	<b>AEPG Wealth Strategies</b> 1980	25 Independence Blvd., Suite 102 Warren, 07059 (908) 757-5600   (908) 757-0511   <a href="http://www.aepg.com">www.aepg.com</a>	<b>Steven W. Kaye, Chris Schiffer, William Corson</b> \$13,025,790	Medical, dental, vision, life, disability, retirement All medical and non-medical carriers	3,085
8   11	<b>Name Benefits Inc.</b> 2001	856 Route 206, Building B Hillsborough, 08844 (908) 281-5379   (908) 359-6519   <a href="http://www.namebenefitsllc.com">www.namebenefitsllc.com</a>	<b>John C. Nalepka, Kim Greens</b> \$250,000	Medical, life, dental, long-term and short-term disability, and long-term care Aetna, AmeriHealth, Cigna, Guardian, Horizon BCBSNJ, Oxford and UnitedHealthcare	750
9   NR	<b>Corporate Synergies Group LLC</b> 2003	5000 Dearborn Circle, Suite 100 Mount Laurel, 08054 (856) 813-1500   (856) 813-1501   <a href="http://www.corpsyn.com">www.corpsyn.com</a>	<b>John Turner, Andrew Bloom, Anthony DiLallo, Mike Lisa, Benjamin Lupin, Brian Feeley</b> WND	Medical, dental, vision, tourism, prescription, HSA's, FSA's and ancillary plans Aetna Inc., Aflac, AmeriHealth Insurance Co., CIGNA, Delta Dental of New Jersey Inc., Empire Blue Cross Blue Shield, Fidelity Security Life Insurance Co., EyeMed Vision CareHealth Net Inc., HIP - Health Insurance Plans, Horizon Blue Cross Blue Shield of New Jersey, MassMutual Financial Group, MetLife Inc., Prudential Financial Inc., Vision Benefits of America and Wells Fargo	118

Source: The companies. WND: Would Not Disclose. NR: Not Ranked. There is no charge to be included in **NJBIZ** lists. We assume that information provided by representatives is accurate and truthful. We are not responsible for the omission of organizations that do not respond to our questionnaire or to fax or phone requests for information. If your organization was omitted and you wish to be included in future lists, please go to our website at [www.njbiz.com](http://www.njbiz.com) and select "Lists" then "Add Data." You may also e-mail [lists@njbiz.com](mailto:lists@njbiz.com) or call (732) 246-5733. Information may also be faxed to (732) 846-0421. Information received after press deadline cannot be included. The list, or any parts of them, cannot be reproduced without written permission from **NJBIZ**. For more on Information Products from **NJBIZ**, please call (732) 246-5701.